

USA 

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Mr. Gus Gubalke,  
Vice President of Operations

# Relevant Packaging invests in RMGT 1060TP press from RM Machinery and hits 40 million impressions on its RMGT 1050LX press in one year

There's that moment when a printing company's milestone sheet lands on the delivery pile. The press operator knows it and makes note of it. For Relevant Packaging in Omaha, Nebraska, the milestone sheet was number 40 million and it happened on the RMGT 1050LX-6 + CC + LD that was purchased and installed by RM Machinery only one year earlier.

Record setting is a common theme at Relevant Packaging where VP of Operations Mr. Gus Gubalke typically rewards his production staff with burgers and bratwursts every

time a press hits a new number of sheets per shift. "A highly capable press that runs like a race car can really motivate employees," said Mr. Gubalke. The current record on the 1050LX is 120,000 sheets during a 12-hour shift.

After having much success with the RMGT 1050LX, Relevant Packaging purchased a

second press from the 10 series, the 1060TP-8 (7/1) + CC + LD, to accommodate one of its biggest clients, Russell Stover Chocolates, Inc. The 1060TP-8 features skeleton transfer cylinders on its front-side units for printing on stock up to 0.8 mm thick, while its delivery section has a polygon type vacuum wheel that can handle high-speed printing on heavy



Proving quality carton printing services in tandem with craftsmanship and proven equipment

stock. It is also has an automatic nonstop feeder and delivery shutter at the delivery section that enable continuous printing on heavy stock. The coating unit can perform both aqueous and UV varnish coating for efficient inline processing of a wide selection of coatings. (See diagram below for main specifications.) Installation of the new press in September 2023 has proven to be a game-changer for the folding carton firm. Previously, Relevant Packaging operated an offset press from another manufacturer that required multiple passes during production over the course of seven days.

With the 1060TP, Relevant Packaging was able to cut production time to only four days for the same output thanks to the press's ability to print seven colors on one side and an eighth on the other using UV ink in a single pass. The 1060TP receives high marks for productivity from Mr. Gubalke for performing perfecting and varnish coating in a single pass that previously required two passes on the company's existing three straight presses. The reduction in turnaround time increased the company's capacity and led the team at Relevant Packaging to reassign much of its folding carton applications to the RMGT 10 series.

Relevant Packaging has the advantage of earning its customers' confidence in the RMGT 10 series by showcasing the equipment's



1060TP (7/1 color) + CC + LD

capabilities in quick, easy-to-understand demonstrations. Because Mr. Gubalke began his career repairing presses, he knows them inside and out. He can easily demonstrate how a customer's folding carton can go from good to great with a 10 series from RMGT. By investing in high-quality equipment with state-of-the-art color registration, Relevant Packaging leaves its customers knowing that their cartons will surely be the ones to stand out on the shelves.

RM Machinery, the master distributor in the United States for the RMGT 10 series line, provides prompt, reliable service in addition to press sales. "They do a lot more than just pro-

vide solutions for our customers," said Mr. Gubalke. "They answer every call. If we need a mechanical adjustment, they come out right away and they leave the press running very smoothly. But those types of calls are few and far between."

Relevant Packaging expects to expand its customer base and deepen its partnership with RM Machinery. As an SQF (Safe Quality Food) Certified company serving many clients in the food industry, Relevant Packaging requires a quality press that can meet certain food and safety regulations. There will be no one better than RM Machinery to turn to for these solutions in the future.

1060TP-8 (7/1) + CC + LD 0.8 mm heavy stock specification

